

EAST CENTRAL ZONE INSURANCE EMPLOYEES' ASSOCIATION

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To
All the Members,

ECZIEA SECRETARIAT MEETING AT MUZAFFARPUR DECIDES:

- * TO CARRY FORWARD THE STRUGGLES AND CAMPAIGN FOR THE PROTECTION AND GROWTH OF LIC**
- * TO FURTHER CONSOLIDATE THE ORGANISATION WITH IDEOLOGICAL MOORINGS TO RETAIN CLASS UNITY**
- * ENDORSED THE DECISIONS TAKEN IN THE SECRETARIAT MEETING OF AIEA AT JODHPUR**

The Secretariat of ECZIEA met at Muzaffarpur on the 5th of August 2023. While transacting on the agenda, the meeting had to discuss the developments of insurance industry and LIC's position post IPO and decided the future course of our campaign in the light of the decisions of AIEA Secretariat's Jodhpur meeting held on 28th & 29th July 2023. The challenges before the organization have been discussed in detail and decisions taken for its further consolidation. The secretariat analyzed the pertinent politico-economic situations of the time confronting the trade union movements, discussed all the issues pertaining to our Zone and decided some course of actions.

ECONOMIC SITUATION AND PERFORMANCE OF LIC

The secretariat noted that the world was facing severe economic crisis especially due to the never-ending war between Ukraine and Russia. It was already under recession and now deepened into severe crisis. The ban on export from Russia and Ukraine's strategic difficulties in exports led to high inflation and rising interest rates. The erosion of asset value of big banks and financial institutions due to fall of bond prices resulted into the failures of First Republic Bank, Silicon Valley Bank, Signature Bank in the US. The global investment and financial services bank "Credit Suisse" collapsed and taken over by its rival Union Bank of Switzerland.

The secretariat had its view clear that although the present government is claiming that India surpassed the GDP of UK and it will be world's third largest economy within a few years, the per capita income of an Indian with respect to UK, the position of our country in Human Development Index (144 out of 189), the labor force participation rate (40%), the rising unemployment in no way match the tall claims. The continuous rise of contract employment has affected the purchasing capacity of an average Indian.

The secretariat noted that in the last financial year LIC had confronted with a number of challenges. The Adani issue had a serious impact throughout India and the heat was also felt in our Zone when an increase in the flow of surrender requests of policies were made, the

government brought major changes in the new tax regime abolishing section 80C and imposing tax on the maturity proceeds of the policies where premiums exceeds 5 lakh so also no BOC call given by a section of the agency force were the major dent in the performance of LIC.

Despite all hurdles, LIC recorded historic first premium income of Rs.231893 cr. with a growth of 16.75% in the last financial year. The secretariat noted with concern that despite such a beautiful performance, a negative campaign is going on by relating our business with the value of share. The secretariat appreciated the divisions for their intensive campaign for defending LIC's interest. It is decided that an educative program will be organized for the field force. The secretariat also decided to carry out certain programs to increase our premium income, persistency ratio of policy and agents like increasing active agents as well as lowering their attrition.

ATTACK OF GOVERNMENT AND IRDAI

The secretariat criticized the move of the government to bring "Insurance Laws Amendment Bill 2023". Although it may not be tabled in this monsoon session, the intention of the govt. is clear. The proposal of Composite License, Reduction of Solvency norms, Issuing Captive License, will all lead to the insurance industry towards pre-nationalization period. The IRDAI has planned for Accessibility, Availability and Affordability of insurance for all by 2047 to fulfill the commitment of present government which will seriously impact the earning of our agents.

PENDING ISSUES

The secretariat expressed anguish over the inordinate delay by the government in notification of uniform 30% family pension and increase of corporation contribution from 10% to 14% for the employees who are under the NPS without any prejudice to our demand for old pension for all is achieved. It upheld the decision taken by AIIEA for a two hour Walk Out strike in the third week of August if the issues are not settled by that time.

The other pending issues of all India nature were also discussed and secretariat appreciated the roll of AIIEA for constant persuasion of the issues to bring their logical end with the Management. The secretariat also discussed the pending issues of our Zone, like payment of arrear increments to the erstwhile part time employees of Bhagalpur who are converted to full timer, pending MBA cases, pending pension issues and infrastructure related matters. It was decided that Zonal Management would be approached to resolve the issues at the earliest.

MANIPUR SITUATION

The secretariat strongly condemned the ethnic violence at Manipur and attack on females. The barbaric act by a section of people at Manipur has destroyed our rich culture and values. The secretariat strongly criticized the callous and apathetic role of double engine Sarkar and appealed to the people of Manipur for peace and unity.

ORGANISATION

The secretariat noted with deep concern that identity politics within our zone is trying to dismantle the unity of our organization. It is felt that T.U. classes have to be conducted for correct political understanding of our Comrades. The secretariat reviewed the work of the divisions on the decisions of 26th conference of AIEA. It is noted that no division has organized TU class for the new assistants except Patna-1. The District level/ State level seminars have to be organized in all the three states of our zone. For further consolidation of the organization, it is felt that regular contact and meetings with our comrades are essential.

The secretariat decided that:

- a) **Campaign will be taken-up to increase claim settlement ratio. Special emphasis will be given for plough back of claim amount.**
- b) **Continuous campaign for New Business (Non-Single Policies).**
- c) **Liaison with our agents under the program..... INDUSTRY AND US.**
- d) **To work for increase of Persistency Ratio of Policies and Agents.**
- e) **Conventions/ Seminars/ Campaign for protection of democracy/ Our syncretic culture/ Unemployment/ Price Rise will be organized.**
- f) **The attack of Government and IRDAI on public sector insurance industry should be highlighted in the meetings of Joint Fronts/ Co-ordination Committees.**
- g) **A campaign to give more confidence to our customers will be taken up in every office of LIC in our zone with the slogan "LIC HAI TO KAHIN AUR KYON?"
Poster/Banner should be displayed with the slogan high lighting the achievements of LIC.**
- h) **Employees will be prepared for a struggle to achieve the pension demands, wage revision and others.**

The ECZIEA Secretariat meeting was organized by Insurance Employees' Union Muzaffarpur Division in a very successful way. Everything was well organized and the warm welcome by the IEUMD made the meeting a memorable one. ECZIEA extends revolutionary greetings and Red Salute to all the Comrades of IEUMD.

With warm greetings,

Comradely Yours



General Secretary