

**ALL INDIA INSURANCE EMPLOYEES' ASSOCIATION**  
**LIC BUILDING SECRETARIAT ROAD HYDERABAD**

**Cir. No.4/2007**

**12<sup>th</sup> April 2007**

To all the Zonal/Divisional/State/Regional Units:

Dear Comrades,

**Draft Charter of Demands**

The Charter sub-committee met at Bangalore on April 1-2, 2007 to formulate a draft charter of demands. When the Sub Committee on Charter of Demands was meeting in Bangalore, information was coming in about the magnificent performance of LIC in the area of New Business. LIC was on the way to achieve the budget in the number of policies and was registering a growth rate of 200% in the First Premium. At this rate the total premium income (including the FP, FYP and the Renewal Premium) was expected to cross Rs. 1,00,000 crores. Against this background of phenomenal growth, the LIC employees would deserve a wage increase of 40%. Similarly, the Gross Domestic Premium Income of the four general insurance companies crossed Rs.16,260 crores registering a premium growth of 8.45% which is the highest growth since the year 2000.

The committee thoroughly discussed the strength of the industry and general environment in the country. Thereafter, the committee finalized the draft charter of demands. The main features of the draft are as follows:

1. To project identical demands for the employees both in LIC and Public Sector General Insurance Companies
2. The effective date of wage revision to be 1.8.2007 for tenure of 5 years.
3. To demand 40 percent wage increase in view of the massive growth of LIC and creditable performance of the general insurance companies in the most adverse conditions.
4. Merger of DA shall be at a suitable Consumer Price Index.

The draft is sent enclosed. The draft charter must be sent to all base units and the rationale behind our demands must be explained to all employees. The Zonal units/Standing Committee (GI) should consolidate the suggestions received from the divisional units and send the same to the Convener of the Sub-Committee at the following address under copy to AIIEA:

**Amanulla Khan**  
**8, Ahmed Sait Road,**  
**Fraser Town,**  
**Bangalore-560005**

**Email: [khan\\_aman36@hotmail.com](mailto:khan_aman36@hotmail.com)**

These suggestions should reach us by 15th June 2007. Thereafter, the Charter of Demands will be finalized in the meeting of Working Committee of AIIEA to be held at Kolkata from 17<sup>th</sup> to 19<sup>th</sup> July 2007.

With greetings,

Comradely yours,

(K.Venu Gopal)  
General Secretary